XBRL Data in Use United States Perspective

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XBRL XXV

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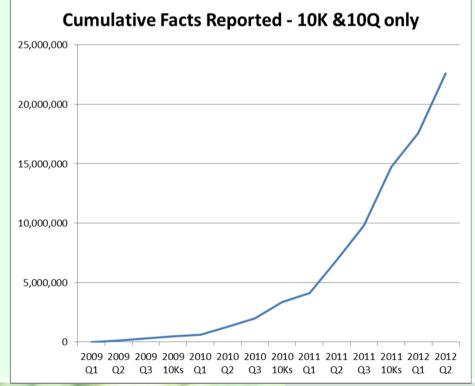




Current State - XBRL Filings With SEC

- Number of companies filed*
 - Approximately 10,000
- Number of filings*
 - Over 50,000
- Facts reported*
 - 30 million facts

*Includes all XBRL exhibits







XBRL Data Consumption Sources / Tools

In addition to the traditional data aggregators / providers, there are many start-up operations in play today, to name a few:

- 9W Search
- Calcbench
- DeltaAnalytix
- Oxide Solutions
- XBRL US





Data Aggregator Expectations

- Extensions are a concern but manageable
- Greater coverage of the 10K and 10Q
- Tagged earnings release
- Relationships matter
- Much analysis is performed based on topic
- How to identify changes from filing to filing and taxonomy to taxonomy
- Prefer tabular information over narrative
- Expressed concern that service providers are providing conflicting guidance





Consistency Suite







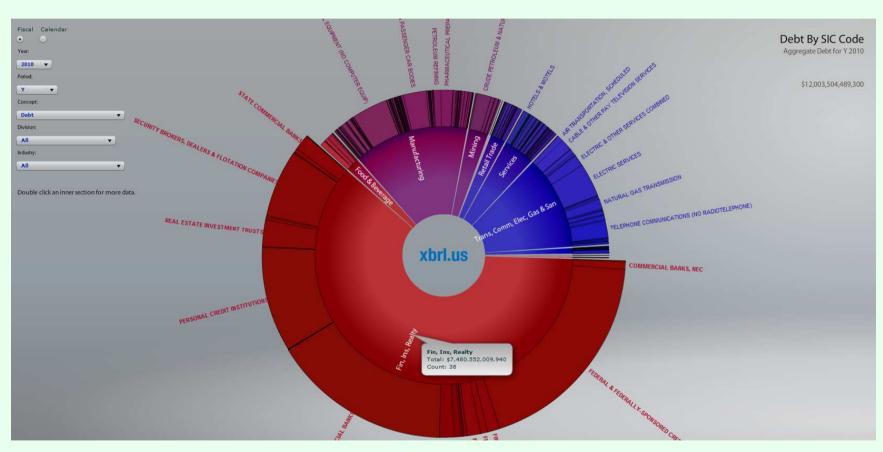
Consistency Suite

- Consistency Suite (C Suite) is an XBRL database of SEC-submitted filings, maintained by XBRL US
- Updated shortly after each filing is submitted to the SEC
- Free tool for use for anyone with a FAF, FASB or GASB email account
- Site Address:
 - http://xbrl.us/research/pages/Csuite.aspx





XBRL Data Example 1 - XBRL US Tool

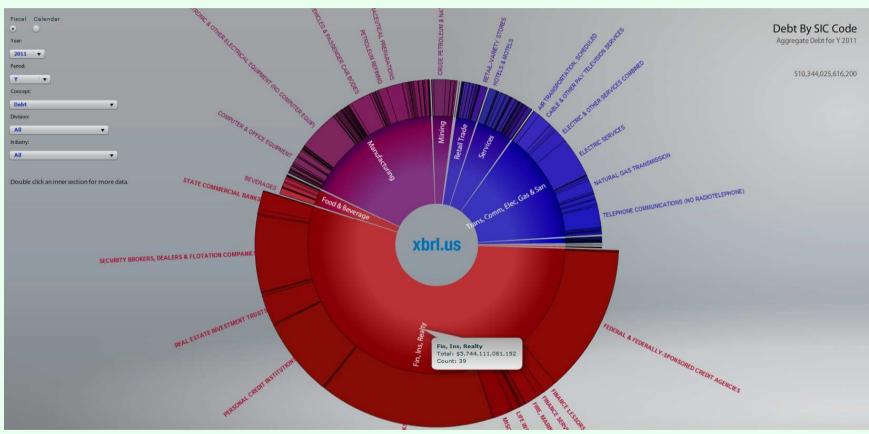


2010 filings - Debt by SIC Code





XBRL Data Example 1 - XBRL US Tool



2011 filings - Debt by SIC Code





XBRL Data Example 1 - XBRL US Tool

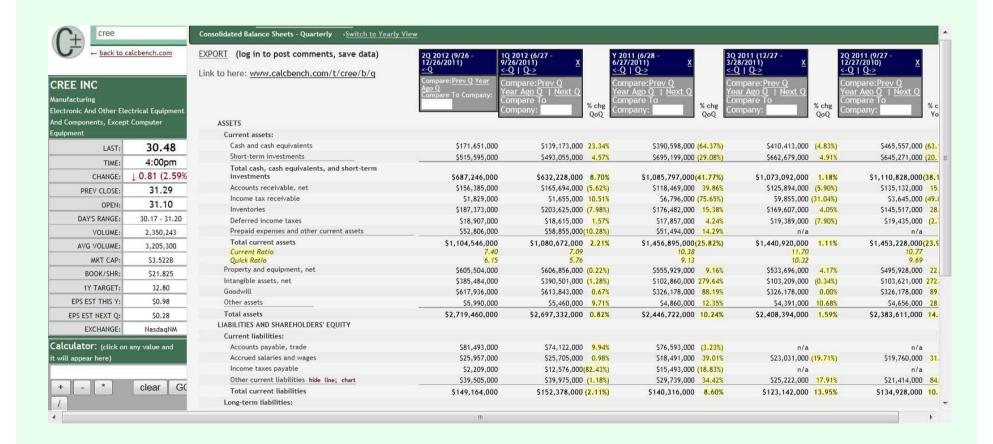
	FYE 2011						
			% to Total Ir	nc (Dec)			% to Total
Total Debt	\$	10,344,025,616,200		-14%	\$	12,003,504,489,300	
Total Financial, Insurance and Realty	\$	5,744,111,081,152	56%	-23%	\$	7,480,552,009,940	62%
Federal and Federally-sponsored Credit Agencies	\$	1,374,737,407,000	24%	-40%	\$	2,303,175,076,000	31%
National Commercial Banks	\$	1,648,969,445,388	29%	-16%	\$	1,953,085,262,461	26%
Security Brokers, Dealers and Flotation Companies	\$	720,833,721,475	13%	-2%	\$	732,434,320,975	10%
Personal Credit Institutions	\$	730,453,957,385	13%	-36%	\$	1,137,459,887,523	15%

Data for financial sector further disaggregated





Example 2 - Calcbench







Example 2 - Calcbench

APPLE INC VIEW IN SPREADSHEET

CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS - Quarterly -Switch to Yearly View

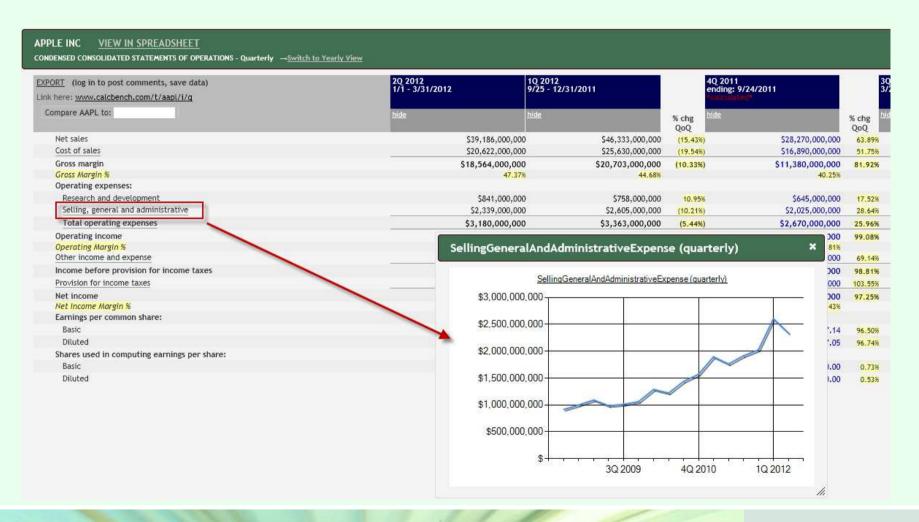
EXPORT: (log in to post comments, save data) Link here: www.calcbench.com/t/aapl/i/q	2Q 2012 1/1 - 3/31/2012	COMPARE TO COMPANY: MICROSOFT CORP 2Q 2012 10/1 - 12/31/2011			
Compare AAPL to:	<u>hide</u>				
Net sales	\$39,186,000,000	\$20,885,000,000			
Cost of sales	\$20,622,000,000	\$5,638,000,000			
Gross margin	\$18,564,000,000	\$15,247,000,000			
Gross Margin %	47.37%	73.00%			
Operating expenses:					
Research and development	\$841,000,000	\$2,371,000,000			
Selling, general and administrative	\$2,339,000,000	\$7,994,000,000			
Total operating expenses	\$3,180,000,000	\$7,253,000,000			
Operating income	\$15,384,000,000	\$7,994,000,000			
Operating Margin %	39.26%	38.28%			
Other income and expense	\$148,000,000	\$245,000,000			
Income before provision for income taxes	\$15,532,000,000	\$8,239,000,000			
Provision for income taxes	\$3,910,000,000	\$1,615,000,000			
Net income	\$11,622,000,000	\$6,624,000,000			
Net Income Margin %	29.66%	31.72%			
Earnings per common share:					
Basic	12.45	0.79			
Diluted	12.30	0.78			
Shares used in computing earnings per share:					
Basic	933,582,000.00	8,402,000,000.00			
Diluted	944,893,000.00	8,465,000,000.00			

MICROSOFT CORP	2Q 2012 10/1 - 12/31/2011
Revenue	\$20,885,000,000
Operating expenses:	
Cost of revenue	\$5,638,000,000
Research and development	\$2,371,000,000
Sales and marketing	\$3,762,000,000
General and administrative	\$1,120,000,000
Total operating expenses	\$12,891,000,000
Operating income	\$7,994,000,000
Operating Margin %	38.289
Other income	\$245,000,000
Income before income taxes	\$8,239,000,000
Provision for income taxes	\$1,615,000,000
Net income	\$6,624,000,000
Net Income Margin %	31.729
Earnings per share:	
Basic	0.79
Diluted	0.78
Weighted average shares outstanding:	
Basic	8,402,000,000.00
Diluted	8,465,000,000.00
Cash dividends declared per common share	0.20





Example 2 - Calcbench







Query:

Identify trend in expected return on plan assets

Can this be obtained through XBRL data?



US GAAP Codification 715-20-50-1(k)(3)

k. On a weighted-average basis, all of the following assumptions used in the accounting for the plans, specifying in a tabular format, the assumptions used to determine the benefit obligation and the assumptions used to determine net benefit cost:

- 1. Assumed discount rates (see paragraph 715-30-35-45 for a discussion of representationally faithful disclosure)
- 2. Rates of compensation increase (for pay-related plans)
- 3. Expected long-term rates of return on plan assets.

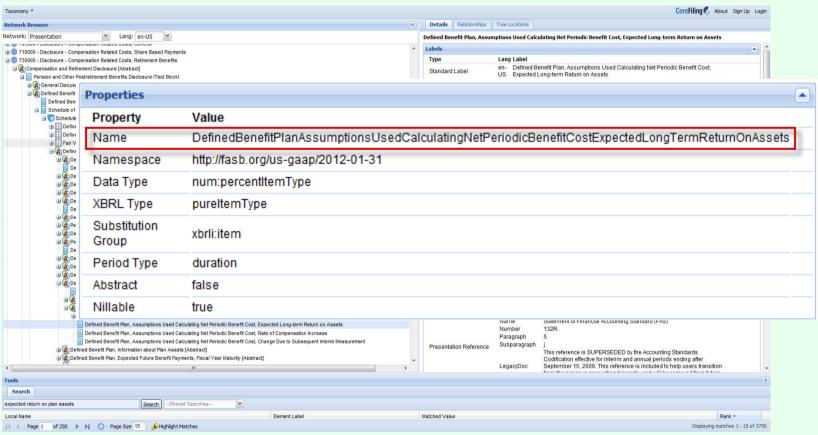


Link to the UGT



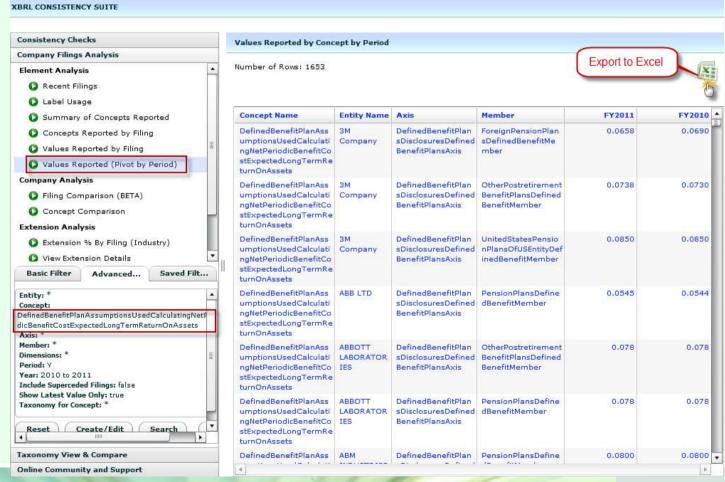


Key: Element Name





Run query







Results Exported to Excel

A	В	C	D	E	F	
Entity Name Concept Name		Dimensions	Value 🔻	Year 💂	Filing Dat	
3M Company	DefinedBenefitPlanAssumptionsUsedCalculating NetPeriodicBenefitCostExpectedLongTermRetur nOnAssets	DefinedBenefitPlansDisclosuresDefinedBenefitPlans Axis=ForeignPensionPlansDefinedBenefitMember	6,90%	2010	2011-05-26	
3M Company	DefinedBenefitPlanAssumptionsUsedCalculating NetPeriodicBenefitCostExpectedLongTermRetur nOnAssets	DefinedBenefitPlansDisclosuresDefinedBenefitPlans Axis=OtherPostretirementBenefitPlansDefinedBenefitMem ber	7.30%	2010	2011-05-26	
3M Company	DefinedBenefitPlanAssumptionsUsedCalculating NetPeriodicBenefitCostExpectedLongTermRetur nOnAssets	DefinedBenefitPlansDisclosuresDefinedBenefitPlans Axis=UnitedStatesPensionPlansOfUSEntityDefinedBenefit Member	8.50%	2010	2011-05-26	
ABB LTD	DefinedBenefitPlanAssumptionsUsedCalculating NetPeriodicBenefitCostExpectedLongTermRetur nOnAssets	DefinedBenefitPlansDisclosuresDefinedBenefitPlans Axis=PensionPlansDefinedBenefitMember	5.44%	2010	2011-03-17	
ABBOTT LABORATORIES	DefinedBenefitPlanAssumptionsUsedCalculating NetPeriodicBenefitCostExpectedLongTermRetur nOnAssets	DefinedBenefitPlansDisclosuresDefinedBenefitPlans Axis=PensionPlansDefinedBenefitMember	7.80%	2010	2011-02-18	
ABBOTT LABORATORIES	DefinedBenefitPlanAssumptionsUsedCalculating NetPeriodicBenefitCostExpectedLongTermRetur nOnAssets	DefinedBenefitPlansDisclosuresDefinedBenefitPlans Axis=OtherPostretirementBenefitPlansDefinedBenefitMem ber	7.80%	2010	2011-02-18	
AbitibiBowater Inc.	DefinedBenefitPlanAssumptionsUsedCalculating NetPeriodicBenefitCostExpectedLongTermRetur nOnAssets	DefinedBenefitPlansDisclosuresDefinedBenefitPlans Axis=PensionPlansDefinedBenefitMember	6.80%	2010	2012-03-30	
ABM INDUSTRIES INC /DE/	DefinedBenefitPlanAssumptionsUsedCalculating NetPeriodicBenefitCostExpectedLongTermRetur nOnAssets	DefinedBenefitPlansDisclosuresDefinedBenefitPlans Axis=PensionPlansDefinedBenefitMember	8.00%	2010	2011-12-23	
ACUITY BRANDS INC	DefinedBenefitPlanAssumptionsUsedCalculating NetPeriodicBenefitCostExpectedLongTermRetur nOnAssets	DefinedBenefitPlansDisclosuresDefinedBenefitPlans Axis=ForeignPensionPlansDefinedBenefitMember	6,80%	2010	2011-10-28	
ACUITY BRANDS INC	DefinedBenefitPlanAssumptionsUsedCalculating NetPer CBenefitCostEmectedLongTermRetur	DefinedBenefitPlansDisclosuresDefinedBenefitPlans Axis=UnitedStatePlansDisclosuresDefinedBenefitPlans	8.00%	2010	2011-10-28	





Results - Table

	2008	2009	2010	2011	2012
Average	7.74%	7.49%	7.34%	7.08%	7.23%
Median	8.00%	8.00%	7.75%	7.50%	7.50%
Mode	8.00%	8.00%	8.00%	8.00%	7.50%
Max	12.30%	12.30%	15.00%	14.25%	9.20%
Min	2.50%	1.40%	0.40%	0.24%	3.00%
Count	379	1126	1309	1288	57



- Identify unremitted foreign earnings reported
 by entities that are part of S&P 500 for FY 2011
- Elements queried
 - Undistributed Earnings of Foreign Subsidiaries
 - Also searched keywords for extension elements
- Results: Listed by company, 1,515,474,558 total amount





- Identify entities electing reporting under fair value option
- Elements used
 - FairValueOptionChangesInFairValueGainLoss
 - 15 Filers identified
 - FairValueOptionTextBlock
 - 31 Filers identified





Standard Setting Considerations





Transforming Financial Reporting

- We are in a paradigm shift from print/PDF to electronic data, but ...
 - The "narrative" is still grounded in presentation
 - Many still use print statements
 - Many requirements are set in SEC Rules
- Our aim is to shift the narrative more towards electronic data to better anticipate change



XBRL changes the geography question

- Three key aspects
 - Presentation
 - Relationships, disaggregation, recognition
 - Metadata/attributes





Reclassification out of AOCI

- The objective of this proposed Update is to improve the presentation DISCOVERY of reclassifications out of accumulated other comprehensive income by disclosing their effect on the respective line items in net income if the item being reclassified is required under U.S. generally accepted accounting principles (GAAP) to be reclassified in its entirety to net income.
- The following table provided in ED illustrates disclosure of significant items reclassified out of each component of accumulated other comprehensive income, as required by paragraph 220-10-45-17.





Reclassification out of AOCI

Step 1: There are THREE disaggregation levels.

Step 2: Income statement line items will be used in order to facilitate data consumption.

Step 3: There are three characteristics to mirror three disaggregation levels:

- 1) Reclassification from AOCI
- 2) OCI component
- 3) Derivative contract type

	Notes to F	Entity X inancial		ments		
Reclassifications or For t	nt of Accum he Period I					ive Income ^(a)
Details about Accumulated Other Comprehensive Income Components	A	int Recla cumula prehen:	ted Ot	her	5 15 <u>2</u>	Affected Line Item in the Statemen Where Net Income Is Presented
Gains and losses on cash flow hedges						
Interest rate contracts	\$MC	1 MB1	MA1	1,000	1	Interest income/(expense)
Credit derivatives	MC	1 MB1	MA2	(500)		Other income/(expense)
Foreign exchange contracts		1 MB1				Sales/revenue
Commodity contracts	MC	1 MB1				Cost of sales
				1,000		Total before tax
	5	MC1	MB1			Tax (expense) or benefit Net of tax
	0	III C				
Unrealized gains and losses on available-for-sale						2
securities		449	2000			
	\$	MC	1 MB2	2,300		Realized gain/(loss) on sale of securities
		MC1	MB	(285)		Impairment expense
Insignificant Items		MC1	MB:	2 (15)		
3.50	-10	MC.	MB2	2,000		Total before tax
				(500)		Tax (expense) or benefit
	\$	MC	IMD,	2 1,500		Net of tax
Amortization of defined benefit pension items						g#
Prior-service costs	\$			(2,000)		
Transition obligation				(2,500)		
Actuarial gains/(losses)		MC1	MB3	(1,500)	(p)	
	-			(6,000)		Total before tax
	-			1,500		Tax (expense) or benefit
	\$	MC1	MB3	(4,500)		Net of tax
Total reclassifications for the period	\$		MC1	(2,250)	1	Net of tax
(a) Amounts in parentheses indicate debits.						





Results Exported to Excel

A	В	С	D	E	F	
Entity Name	Concept Name	Dimensions	Value 🔻	Year 🕌	Filing Dat	
3M Company	DefinedBenefitPlanAssumptionsUsedCalculating NetPeriodicBenefitCostExpectedLongTermRetur nOnAssets	DefinedBenefitPlansDisclosuresDefinedBenefitPlans Axis=ForeignPensionPlansDefinedBenefitMember	6,90%	2010	2011-05-26	
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Key Observations

- XBRL provides a mechanism to identify all the required attributes of a disclosed fact in a consistent and flexible manner.
- There are many modeling options. Important to understand the most effective way to use XBRL to communicate with users.



XBRL Considerations for Accounting Standard Setting

- Embrace data model
- Deemphasize presentation centric view
- Identify key attributes that should be disclosed and consider how XBRL can be used
- Tabular disclosures over narrative
- Provide options for companies required to use XBRL



Final thoughts

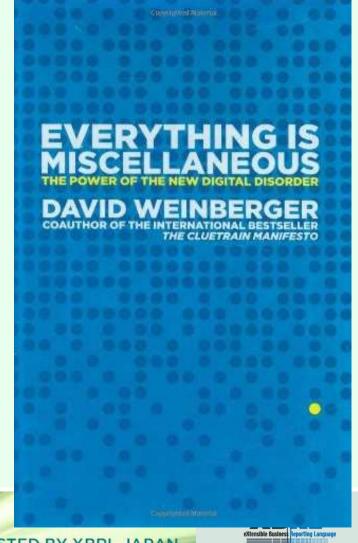
 A song on iTunes is to an 'album' what cash is to assets.

 If people no longer buy albums and only buy the songs, what does that mean for assets?



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- "David Weinberger attacks the complexity of the real world, not by making it simple, but by making it clear. Once he explains how things can be in more than one place at a timeand make sense-you'll never look at a humble bookshelf or store shelf the same way again."
 - -- Esther Dyson, author of Release 2.0



Questions and answers



